



## Thomas Register of American Manufacturers

4/8/91

Thomas Register of American Manufacturers is pleased to announce the appointment of **William Kelm** as senior contractor for the territory that includes the northern half of Texas.

Bill Kelm has been promoted to this position after seven years as a leading associate contractor for Thomas Register in Southern California. He replaces the late Carl Riedinger.

To serve the nearly 4,000 industrial companies and their agencies in the territory....



Bill Kelm

Bill and his five associates will be happy to hear from you and to discuss your marketing objectives.

Sincerely,

*Barbara Hanson*

Barbara Hanson  
Director of Marketing